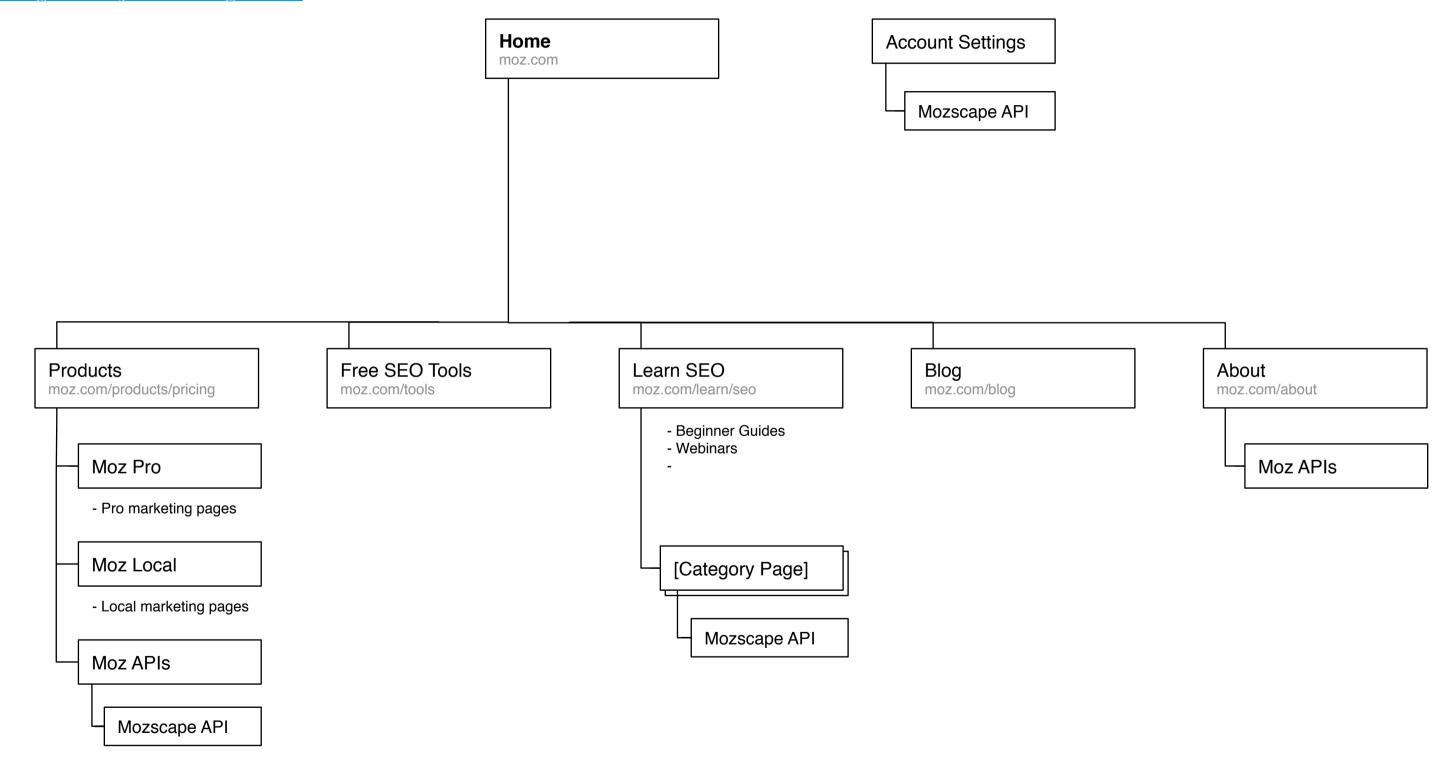
# Global Nav Roll Out Plan

Last Updated: Dec 19, 2016

# **High-Level Mktg Site Map**

See Page Inventory and Site Navigation Doc

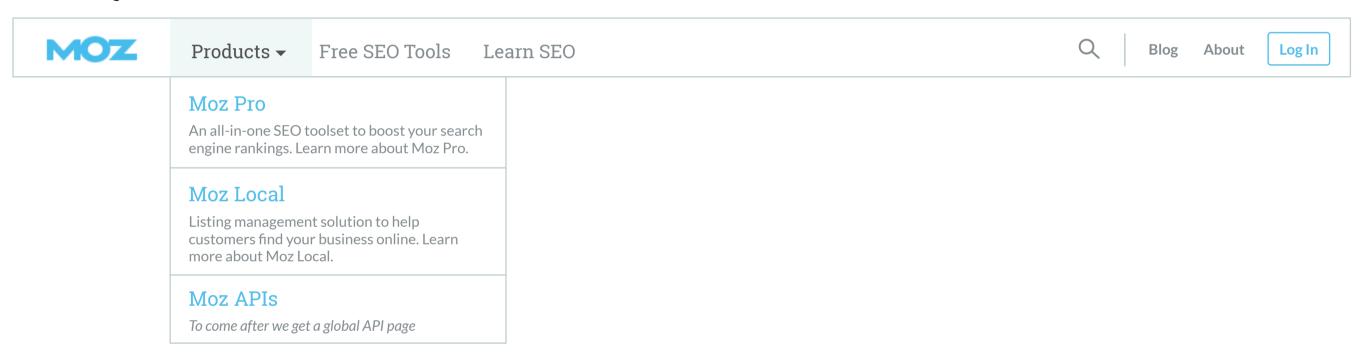


# **SEO-Focused Navigation Refinements**

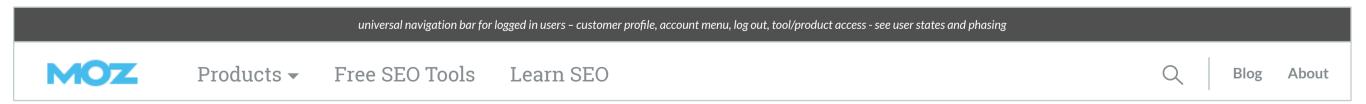
Today - Q3 2016



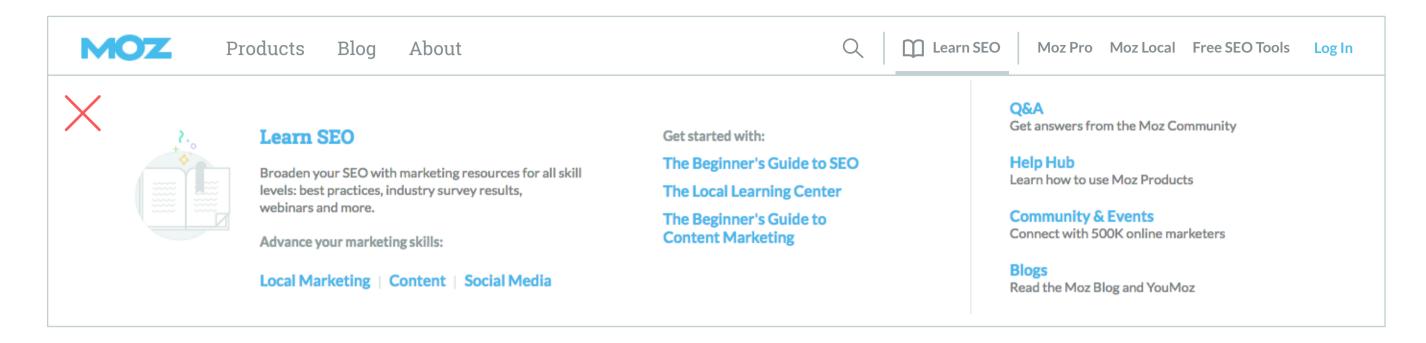
## Desired – Q1 2017



Logged in state introduces a "Universal Navigation" for easy access to profile, account, personalized experiences, and products.



# **Phase 1: Hide Mkgt Menus**



## A/B Test removing the menus

Step 1 is to A/B test removing the marketing menus and link directly to the product overview pages for Moz Pro and Moz Local. This change should affect only users who do not subscribe to a product (e.g., Moz Pro users not managing locations will link directly for moz.com/local/overview).

With this change, we'll also test removing the Learn SEO menu and link directly to /learn-seo.

### What to expect?

We expect minimal impacts to conversions with the Learn SEO change, but may annoy some current customers. Removing the marketing menus removes direct links to the free tools. Overall we feel this is the right thing to do, but are testing to be safe.

Moz Pro

A all-in-one SEO toolset to boost your search engine rankings.

Learn about Moz Pro

#### Get Started Free

#### Open Site Explorer

The ultimate link analysis tool, complete with competitor insights.

#### MozBar

Get live page metrics right in your Chrome or Firefox browser.

#### **Keyword Explorer**

Discover and prioritize the best keywords for your site.

Moz Local

sting management solution to help customers find your business online.

Learn about Moz Local

#### **Get Started Free**

#### **Moz Local Enterprise**

Listing management that is simple and cost effective for hundreds or thousands of locations.

#### **Check my Business Listing**

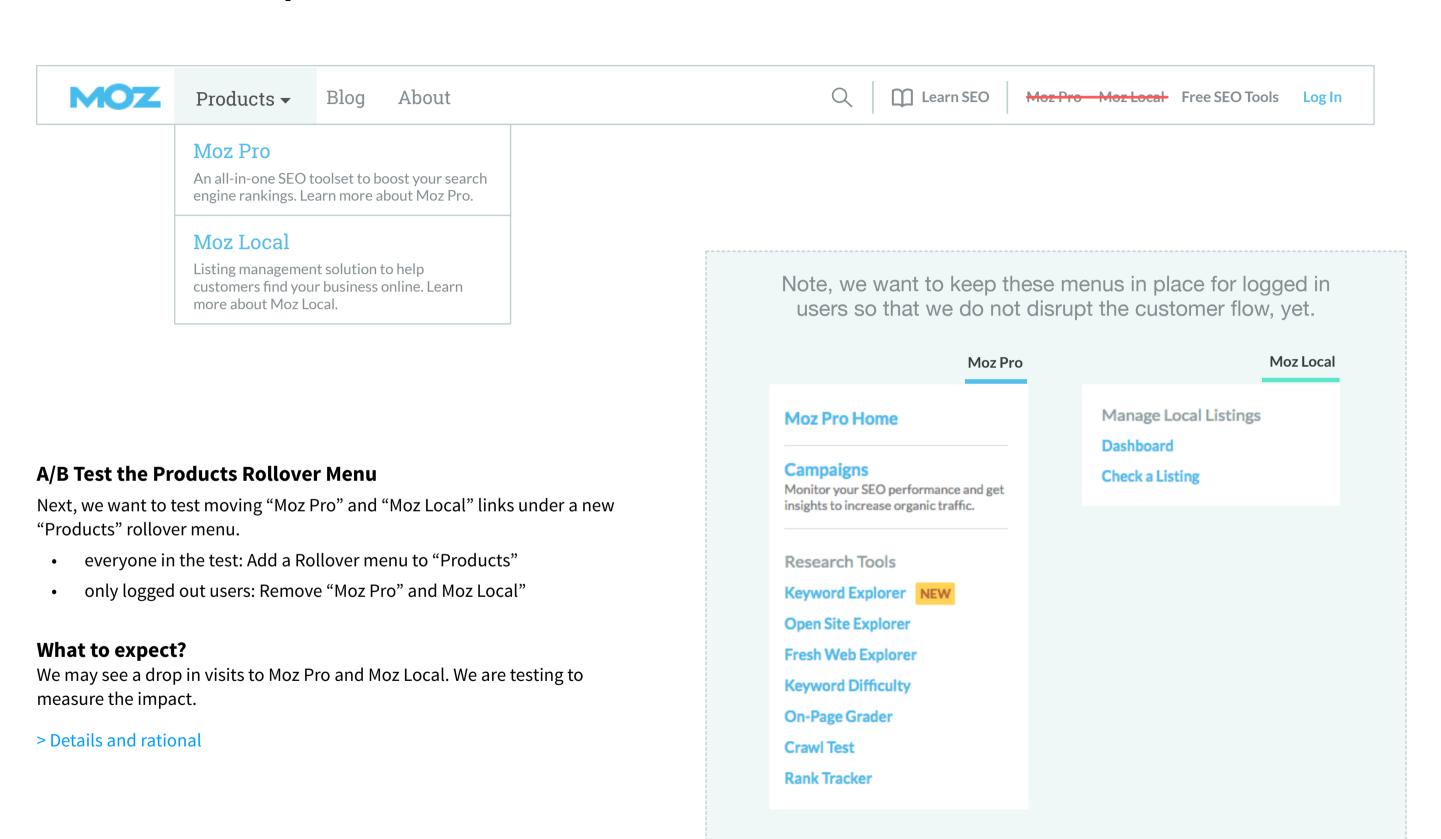
See how complete and consistent your business listing appears across the web.

#### **My Business Console**

The easiest way to audit, add, and remove Google My Business managers in bulk.

> Details and rational

# **Phase 2: Products Drop Down**



## **Phase 3: Introduce Universal Nav**

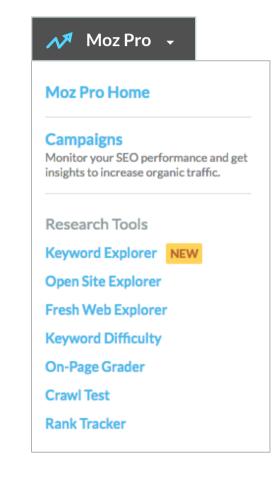


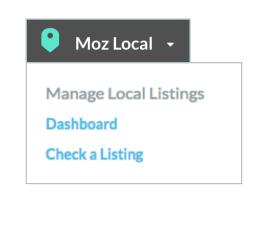
## **Launch Universal Nav (no test)**

Once we have assessed any risk to the products drop-down, we will remove "Moz Pro" and Moz Local" from the right for everyone. Logged in users will now see the universal nav in place of the menus on the right they use to see.

#### What to expect?

We may see customer confusion/annoyance as they get use to the change, but we don't expect an impact to signups or retention.





There are several

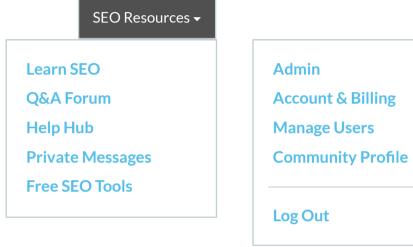
required for the Moz

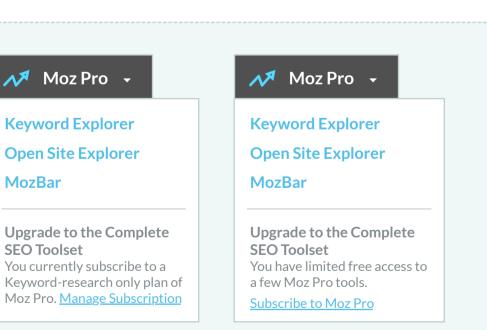
All other menus (Moz Local, Resources, Account/Profile)

work for any logged in user.

alternate states

Pro menu.





Non-Pro Customer

Keyword Explorer Customer

# **Phase 4: Flip Hierarchy**



Products ▼

Free SEO Tools

Learn SEO

Blog About Log In

## A/B Test "Free SEO Tools" and "Learn SEO" in the main nav

The last thing to test is flipping the visual hierarchy of "Blog" and "About" with "Free SEO Tools" and "Learn SEO".

## What to expect?

We may see more people coming in to the Free SEO Tools page than Products. We need to be sure the impact to signups is acceptable.